

Corporate Briefing Session (CBS) Saudi Pak Leasing Company Limited FY 23-24



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Company Profile



Incorporation and Listing: Saudi Pak Leasing Company Limited was incorporated in Pakistan on January 8, 1991, and is listed on the Pakistan Stock Exchanges.

Offices: The company operates from its registered office in Karachi and has a branch in Lahore.

Past Business Focus: Specializes in asset leasing.

Current Business Focus: In order to avoid liquidation, the company has changed the line of business as approved by majority of share holders in EOGM held in April-24. The proposed and reserved name of Company is now “Saudi Pak Consultancy Company Limited”

Major Shareholder: Saudi Pak Industrial & Agricultural Investment Company Limited holds 35.06% of the ordinary share capital and 63% of the preference share capital.

Authorized Share Capital: 2 Billion (Preferred: 1 Billion , Ordinary 1 Billion)

Issued, Subscribed & Paid-Up Capital: 979.813 Million (Preferred : 528.208 Million, Ordinary 451.605 Million)

Strategic & Operational Developments (Forecasted)



Recovery Efforts:

- Active pursuit of decreed cases via Banking Courts & High Courts.
- Planned auctioning of collaterals and out-of-court settlements targeted to improve cash inflows significantly.
- Till June-24 the status of recovery is 198 Million and its further anticipated to achieve recovery target of PKR 100 Million by March-25.

Settlement of Liabilities:

- FWBL, Al-Ghazi Tractors Limited, and Meezan Bank have settled at PKR 115 million with a haircut of PKR 82 million, while TFC holders have settled at PKR 5.895 million with a haircut of PKR 11.256 million.
- Ongoing proposed settlements with major creditors such as PICT, Silk Bank Ltd and Innovative Investment Bank, TFC Holders (BOK, MCB & Individual) aimed at reducing accrued markup and principal amounts.
- Focus on leveraging settlements to significantly benefit the company's financial standing.

Reduction of Negative Equity:

- Significant reduction in negative equity already achieved by PKR 109 Million till June 24; further targeted reductions planned through strategic settlements.
- Objective to eliminate negative of PKR 110 million equity by Mar-25 anticipated with respect to recoveries and settlements .

Sustained Profitability and Operational Stability:

- Focus on maintaining profitability through efficient recovery processes and proactive liability management by crossing 100 Million by the end of Mar-25.
- Enhancement of financial health and stability to make the company a more attractive investment proposition by Mar-25.
- Changing to new business line will also help to increase profitability and overall financial health.

Regulatory Compliance

- SECP has withdrawn liquidation notice of SPLC and directed to shift over new line of consultancy business in the light of special resolutions passed in EOGM held in April-24.
- Board of director is actively looking for consultancy projects in variance sectors. Statutory regulatory requirements has been fulfilled and submitted to SECP for issuance of new certificate of incorporation showing new line of business and company name.



Details of Financial Information

Balance Sheet as of June 30, 2024

	2024	2023		Variance Amount (PKR)	Variance Percentage (%)
ASSETS (Rupees)					
Current assets					
Cash and bank balances	108,824,297	27,576,426		81,247,871	295%
Short term loans	75,800,300	120,530,176		-44,729,876	-37%
Short term investments	39,175,000	49,936,112		-10,761,112	-22%
Trade deposits and short term prepayments	1,500,736	1,061,280		439,456	41%
Other receivables	-	27,194,559			
Taxation-net	7,352,333	3,354,569		3,997,764	119%
Current maturity of non-current assets	384,889,439	464,280,605		-79,391,166	-17%
	617,542,105	693,933,727		-76,391,622	-11%
Non-current assets					
Long-term loans	-	-			
Net investment in finance leases	-	-			
Investment properties	36,624,691	38,043,307		-1,418,616	-4%
Property, plant and equipment	80,444,629	79,607,042		837,587	1%
	117,069,320	117,650,349		-581,029	-0.49%
Total assets	734,611,425	811,584,076		-76,972,651	-9.48%

Balance Sheet Cont.

LIABILITIES				
	2024	2023	Variance Amount (PKR)	Variance Percentage (%)
Current liabilities				
Borrowings from financial institutions	137,500,000	162,801,588	-25,301,588	-15.54%
Certificates of investment	43,000,000	43,000,000		
Accrued mark-up	526,016,420	557,461,484	-31,445,064	-5.64%
Accrued expenses and other payables	5,973,152	7,455,769	-1,482,617	-19.89%
Current maturity of non-current liabilities	458,445,649	607,638,797	-149,193,148	-24.55%
Income tax payable	21,751,574	-		
Unclaimed dividend	1,661,291	1,661,291		
	1,194,348,086	1,380,018,929	-185,670,843	-13.45%
Non-current liabilities				
Certificates of investment	-	-		
Long term finances	-	-		
Security deposits against finance leases	-	-		
	-	-		
Total liabilities	1,194,348,086	1,380,018,929	-185,670,843	-13.45%
NET ASSETS	(459,736,663)	(568,434,853)	108,698,190	-19.12%

Profit & Loss Statement as of 30 June,24

TITLE OF ACCOUNT	Note	FOR THE YEAR ENDED 30.6.2024	FOR THE YEAR ENDED 30.6.2023	VARIANCE	
				AMOUNT	PERCENTAGE %
Revenue:					
Finance leases	24	154,002,805	32,437,564	121,565,241	374.77
Operating leases			-	-	
		154,002,805	32,437,564	121,565,241	374.77
Administrative and operating expenses	25	(59,655,623)	(44,245,840)	(15,409,783)	34.83
		94,347,182	(11,808,276)	106,155,458	(898.99)
Reversal of provision for non-performing exposures	26	49,462,417	9,866,394	39,596,023	401.32
Operating Income		143,809,599	(1,941,882)	145,751,481	(7,505.68)
Other operating income	27	32,522,390	55,747,840	(23,225,450)	(41.66)
Finance costs	28	(47,402,879)	(45,460,128)	(1,942,751)	4.27
Profit / (Loss) before income tax, minimum tax differential & fianl tax		128,929,110	8,345,830	120,583,280	1,444.83
Minimum tax -levy		(1,247,810)	-	(1,247,810)	100.00
Final taxes-levy		(20,503,764)	-	(20,503,764)	100.00
		(21,751,574)	-		
Profit / (Loss) after taxation for the year		107,177,536	8,345,830	98,831,706	1,184.20
Income Tax expense	29	-	6,235,549	(6,235,549)	(100.00)
Profit/(Loss) after income tax		107,177,536	14,581,379	92,596,157	635.03
Earnings / (loss) per share:					
Basic	30	2.37	0.32	2.05	634.01
Diluted		1.09	0.15	0.94	626.67

Cash Flow Statement as of 30 June,2024

TITLE OF ACCOUNT	2024	2,023	AMOUNT	PERCENTAGE %
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash used in operations	22,576,088.00	(3,299,168)	25,875,256	-784.2964044
Finance costs paid	(45,007.00)	(33,083)	(11,924)	36.04268053
Taxes paid	(24,248,803.00)	(2,198,048)	(22,050,755)	1003.197155
Finance lease rentals received	129,577,499.00	38,772,903	90,804,596	234.1960209
	105,283,689	36,541,772	68,741,917	188.1187289
Net cash used in operating activities	127,859,777.00	33,242,604	94,617,173	284.6262375
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditure incurred	(5,315,000.00)	(589,700)	(4,725,300)	801.3057487
Short term investments - net (including interest)	10,761,112.00	4,284,388	6,476,724	151.1703422
Proceeds from disposal of property , plant and equipment	57,400.00	-	57,400	100
Short term loans - net	66,150,000.00	18,280,835	47,869,165	261.8543682
Dividend received	8,318,731.00	7,104,493	1,214,238	17.09112811
Net cash generated from investing activities	79,972,243.00	29,080,016	50,892,227	175.0075619
CASH FLOWS FROM FINANCING ACTIVITIES				
Repayment of long term finances	(80,956,671.00)	(35,000,000)	(45,956,671)	131.3047743
Repayment of Term Finance Certificates	(1,627,478.00)	-	(1,627,478)	100
Repayment of certificates of invstment	(44,000,000.00)	-	(44,000,000)	100
Net cash used in financing activities	(126,584,149)	(35,000,000)	(91,584,149)	261.6689971
Net decrease in cash and cash equivalents during the year	81,247,871	27,322,620	53,925,251	197.3648611
Cash and cash equivalents at beginning of the year	27,576,426.00	253,806	27,322,620	10765.15922
Cash and cash equivalents at end of the year	108,824,297	27,576,426	81,247,871	294.6279949

KPIs as of 30 June,2024

Ratio	2024	2023	2022	2021	2020	2019
Break up Value	(10.18)	(12.59)	(13.54)	(13.54)	(13.54)	(13.44)
Current Ratio	0.52	0.50	0.49	0.53	0.49	0.48
Debt to Assets Ratio	0.96	0.94	0.81	0.86	0.86	0.86
Dividend per Share	-	-	-	-	-	-
Earnings / (Loss) per Share	2.37	0.32	(1.43)	0.03	(1.18)	0.60
Financial Charges / Total Expenses	44.27	50.68	50.00	50.53	56.23	43.46
Financial Charges / Total Gross Income	20.08	51.55	174.68	90.03	565.76	120.66
Market Value per Share (Rs.)	-	-	-	2.45	0.59	-
Return on Assets	14.59	1.80	(8.25)	0.16	(6.50)	3.65
Total Assets / Net worth	(1.59)	(1.43)	(1.28)	(1.52)	(1.45)	(1.23)
Total Financing / Net worth	(3.26)	(3.15)	(3.03)	3.44	(3.36)	(3.16)

Financial Highlights

	2024	2023	2022	2021	2020	2019
Operational results						
Total disbursement	-	-	-	-	-	-
Revenues/ Gross Income	236	88	23	43	9	36
Profit / (Loss) before tax	129	8	(65)	(4)	(54)	6
Profit / (Loss) after tax	107	15	(65)	1	(53)	7
Financial charges	47	(45)	(41)	(39)	51	(43)
(Reveral) / Provision against non-performing portfolio	49	10	(7)	29	27	62
Cash dividend - ordinary shares	-	-	-	-	-	-
Cash dividend - preference shares	-	-	-	-	-	-
Balance sheet						
Gross lease receivables	1,318	1,466	1,505	1,544	1,583	1,614
Net investment in leases	385	411	437	494	503	507
Net worth	(460)	(568)	(612)	(546)	(568)	(517)
Fixed assets - owned & operating lease	80	80	61	64	67	61
Total assets	735	812	783	833	822	824
Long term liabilities including current portion	481	608	670	693	725	728
Long term investments	37	38	39	41	42	44

Thank you

- Question & Answers