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# **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Ahsanullah Khan

Mr. Muhammad Farhan Malik
Mr. Muhammad Tariq Masud
Ms. Parveen A. Malik
Mr. Arsalan Iftikhar Khan

Chairman, Non-Executive Director
Vice Chairman / Non-Executive Director
Chief Executive Officer, Executive Director
Non-Executive Director
Non-Executive Director

#### **AUDIT COMMITTEE**

Ms. Parveen A. Malik
Mr. Muhammad Farhan Malik
Mr. Arsalan Iftikhar Khan
Chairperson, Non-Executive Director
Member, Non-Executive Director
Member, Non-Executive Director

#### **HUMAN RESOURCE AND REMUNERATION COMMITTEE**

Mr. Muhammad Farhan Malik
Mr. Muhammad Tariq Masud
Chairman, Non-Executive Director
Member, Executive Director

# CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

Mr. Waris Jamil

#### **HEAD OF INTERNAL AUDIT**

Mr. Raheel Ramzan Ali

#### **AUDITORS**

KPMG Taseer Hadi & Co. Chartered Accountants

#### LEGAL ADVISOR

Zafar & Zafar Law Associates

#### TAX CONSULTANTS

Junaidy Shoaib Asad Chartered Accountants

1	SAUDI PAK LEASING COMPANY LIMITED
	SAUDI PAK I FASING COMPANY LIMITEL

#### **BANK & LENDING INSTITUTIONS**

Faysal Bank Limited MCB Bank Limited SILK Bank Limited

#### **REGISTERED OFFICE**

6th Floor, Lakson Square, Building #1, Sarwar Shaheed Road, Saddar, Karachi - 74200 Tel: (021) 35655181-85, 35655215-19

Fax: (021) 35210607-9

#### **BRANCHES**

#### Lahore

Flat No. 4, first Floor, Commercial Area, Alpha Co-operative Housing Society, Canal Bank, Lahore. Tel: (042) 35788691-94

Tel: (042) 35788691-94 Fax: (042) 35964965

#### Islamabad

Room No. 5, Business Centre, Low Rise Area, Saudi Pak Tower, 61-A, Jinnah Avenue, Blue Area, Islamabad

Tel: (051) 2800207, 2800206

Fax: (051) 2800207, 280020

# **CONTACT DETAILS**

Universal Access Number: 111-888-999 Website: www.saudipakleasing.com Email:info@saudipakleasing.com

#### **REGISTRAR AND SHARE TRANSFER OFFICE**

Central Depository Company of Pakistan Limited CDC House, 99-B, Block B S.M.C.H.S, Main Shahra-e-Faisal Karachi

Tel: (021) 111-111-500 Fax: (021) 34326031

SAUDI PAK LEASING COMPANY LIMITED \_\_\_\_\_

# **DIRECTORS' REVIEW**

The Directors of Saudi Pak Leasing Company Limited are pleased to present the un-audited condensed interim financial information of the Company for the first quarter ended September 30, 2014.

#### **Operating and Financial Results**

	September 30, 2014	September 30, 2013
	Rupees	Rupees
Income from operating and finance leases	2,850,338	8,952,945
Other operating income	32,952,661	96,124,332
Total income	35,802,999	105,077,277
Financial charges	12,476,845	18,343,903
Administrative and operating costs	11,515,289	26,390,192
Operating profit before provisions	11,810,865	60,343,182
Provisions / (reversals) against leases, loans, receivables and investments	45,214,138	(39,636,148)
(Loss) / profit before taxation	(33,403,273)	99,979,330
(Loss) / profit after taxation	(33,992,822)	97,979,330
(Loss) / profit per share - basic	(0.75)	2.17
(Loss) / profit per share - diluted	(0.01)	1.00

The total income earned during the quarter ending September 30, 2014 registered a steep decline of 65% when compared to corresponding period of 2013. Consequently, the operating profit before provisions stood at Rs 11.8 million during the period under consideration (Rs 60.3 million in 1st Quarter 2013). The Company has been facing serious challenges on account of stuck up and non-performing loans/ leases and is facing liquidity issues. No fresh leasing business has been undertaken since 2008 and the company is concentrating on recoveries only.

The Company is struggling to recover amounts from defaulters and is making concerted efforts and opting for out of court settlements as far as possible. Some of the defaulters are demanding rescheduling/restructuring for which negotiations are underway.

To overcome the prevalent liquidity crises, the management is contemplating to initiate negotiations for the settlement of its loan portfolio / other liabilities with the sole objective of proposed long term deferment of payments to creditors under rescheduling / restructuring. If succeeded the said rescheduling is likely to bring much needed improvement in overall financial health of the Company.

Increase in provisions is the result of partial verification of the existence of all movable leased assets on periodic basis. Due to lack of in house facilities for monitoring and supervision of collaterals, management is engaging independent valuators duly approved by NBFI and Modarba Association. The management intends to carry out inspection for all movable assets against which FSV benefit has been recognized in these financial statements as an ongoing exercise and its impact is being accounted for accordingly.

The efforts for the revival of the Company by the Management are underway. The Board is fully aware of its responsibility towards its stakeholders and is determined to improve the financial condition of the Company in the days to come.

For and on behalf of the Board

Muhammad Tariq Masud MD/Chief Executive Officer

Karachi: December 26, 2014

Ahsanullah Khan Chairman

# CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)

As at September 30, 2014		September 30, 2014	June 30, 2014
ASSETS	Note	Rup	ees
Current assets		(Un-audited)	(Audited)
Cash and bank balances Short term loans Short term investments Trade deposits and short term prepayments Other receivables Current maturity of non-current assets	5 6	28,993,759 130,771,096 38,265,095 964,886 7,105,225 809,080,080 1,015,180,141	23,552,393 131,371,094 38,722,092 888,386 7,075,225 868,446,391 1,070,055,581
Non-current assets classified as held for sale Total current assets		67,936,839 1,083,116,980	67,936,844 1,137,992,425
Non-current assets Long-term loans Net investment in finance leases Investment properties Property, plant and equipment Total non-current assets	8 9 10	625,719 10,177,351 43,069,447 20,100,007 73,972,524	1,308,123 17,736,695 43,828,669 21,636,654 84,510,141
Total Assets		1,157,089,504	1,222,502,566
LIABILITIES Current liabilities Borrowings from financial institutions Certificates of investment Accrued mark-up Provision for taxation - net Accrued expenses and other payables Preference dividend payable Current maturity of non-current liabilities	11 12	177,693,232 67,395,301 255,585,519 2,267,884 26,336,232 5,774,153 893,362,658	177,693,232 67,395,301 246,836,646 2,180,760 25,722,269 5,774,153 930,749,137
Total current liabilities		1,428,414,979	1,456,351,498
Non-current liabilities Certificates of investment Deferred tax liability - net Long term finances Deposits against leases Total non-current liabilities	13	81,246,244 13,074,066 6,056,326 100,376,636	81,246,244 15,277,768 7,330,000 103,854,012
Total liabilities NET ASSETS		1,528,791,615 (371,702,111)	1,560,205,510 (337,702,944)
FINANCED BY Authorized Capital 100,000,000 (June 30, 2014: 100,000,000) ordinary shares of Rs. 10/-each 100,000,000 (June 30, 2014: 100,000,000) preference shares of Rs. 10/-each		1,000,000,000 1,000,000,000 2,000,000,000	1,000,000,000 1,000,000,000 2,000,000,000
Issued, subscribed and paid-up capital - ordinary shares Issued, subscribed and paid-up capital - preference share Capital reserves Accumulated loss Unrealised gain on re-measurement of available for sale investments	es	451,605,000 528,208,500 177,928,194 (1,562,856,250) 56,887	451,605,000 528,208,500 177,928,194 (1,528,863,428) 63,232
		(405,057,669)	(371,058,502)
Surplus on revaluation of property, plant and equipment - net	14	33,355,558	33,355,558
CONTINGENCIES AND COMMITMENTS	15	(371,702,111)	(337,702,944)

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information. Ahsanullah Khan Muhammad Tariq Masud Chief Executive Officer Chairman

SAUDI PAK LEASING COMPANY LIMITED \_

Quarter ended

September 30, September 30, 2014 2013

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

#### For the quarter ended September 30, 2014

N. c	2014	2013
Note	Rup	ees
Revenue		
Revenue		
Income from:		
Finance leases	2,420,338	8,039,591
Operating leases	430,000	913,354
operating reacce	100,000	0.0,00.
	2,850,338	8,952,945
	_,,	2,222,212
Other operating income 17	32,952,661	96,124,332
	35,802,999	105,077,277
Expenses		
Finance cost	12,476,845	18,343,903
Administrative and operating expenses	9,144,253	17,654,838
Amount written-off directly against loans and lease receivables	926,410	4,177,171
Direct cost of operating leases	1,444,626	4,558,183
	23,992,134	44,734,095
Operating profit before provisions	11,810,865	60,343,182
Provisions / (reversals) for doubtful leases,		
loans and other receivables	45,214,138	(39,636,148)
(Loss) / profit before taxation	(33,403,273)	99,979,330
- ·		
Taxation	589,549	2,000,000
(1) /	(22 002 022)	07.070.000
(Loss) / profit for the period	(33,992,822)	97,979,330
Farnings per chare, hasis	(0.75)	2 47
Earnings per share - basic	(0.75)	
Earnings per share - diluted	(0.01)	1.00
Larrings per strate - utiluteu	(0.01)	1.00

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information.

Muhammad Tariq Masud Chief Executive Officer Ahsanullah Khan Chairman

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the quarter ended September 30, 2014

	September 30, 2014	September 30, 2013
Note	Rup	ees
(Loss) / profit after taxation	(33,992,822)	97,979,330
Other comprehensive income		
Items that are or may be reclassified subsequently to profit and loss account:		
Unrealised (loss) / gain on re-measurement of available for sale investments	(6,345)	44,760
Items that will not be reclassified subsequently to profit and loss account:		
Remeasurement of defined benefit plan	-	-
Deferred tax on remeasurement of defined benefit plan		-
Total comprehensive income for the year	(33,999,167)	98,024,090

Surplus / (deficit) arising on revaluation of certain classes of property, plant and equipment has been reported in accordance with the requirements of the Companies Ordinance, 1984, as a separate line item below equity.

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information.

Muhammad Tariq Masud Chief Executive Officer

Ahsanullah Khan Chairman

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SAUDI PAK LEASING COMPANY LIMITED \_\_\_\_\_

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

# For the quarter ended September 30, 2014

Tor the quarter ended September 30, 2014		Quarter ended		
		September 30, 2014	September 30, 2013	
	Note	Rup	ees	
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash (used in) / generated from operations after working capital changes	18	(3,260,216)	12,829,230	
Financial charges paid Taxes paid Security deposits paid to lessees Decrease in net investment in finance leases		(3,727,972) (502,425) (7,814,005) 20,785,118	(12,534,205) (1,007,085) (2,485,689) 106,777,323	
Net cash generated from operating activities		5,480,500	103,579,574	
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of short term investments - net Recovery of long term loans Dividend received		450,652 682,404 1,732	4,929,015 2,917,507 5,639	
Net cash generated from investing activities		1,134,788	7,852,161	
CASH FLOWS FROM FINANCING ACTIVITIES				
Repayment of long term finances Repayment of borrowings from financial institutions Encashment of certificates of investment		(1,173,922) - -	(137,121,867) (6,249,999) (5,600,000)	
Net cash used in financing activities		(1,173,922)	(148,971,866)	
Net Increase / (Decrease) in cash and cash equivalents		5,441,366	(37,540,131)	
Cash and cash equivalents at beginning of the period		23,552,393	40,054,055	
Cash and cash equivalents at end of the period		28,993,759	2,513,924	

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information.

Muhammad Tariq Masud Chief Executive Officer

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Ahsanullah Khan Chairman

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

# For the quarter ended September 30, 2014

	Share capital	Preference shares	Capital reserves	Unrealised gain on re- measurement of available for sale investments	Accumulated loss	Total
			· Rι	ipees		
Balance as at July 1, 2013	451,605,000	528,208,500	176,484,656	98,833	(1,532,286,468)	(375,889,479)
Profit after taxation for the period ended September 30, 2013	-	-	-	-	97,979,330	97,979,330
Transfer from surplus on revaluation of properties on account of incremental depreciation	-	-	-	-	2,538,500	2,538,500
Unrealize gain on remeasurement of available for sale investments	-	-	-	44,760	-	44,760
Preference dividend for the quarter ended 30 September 2013	-	-	-	-	(3,328,437)	(3,328,437)
Balance as at September 30, 2013	451,605,000	528,208,500	176,484,656	143,593	(1,435,097,075)	(278,655,326)
Balance as at July 1, 2014	451,605,000	528,208,500	177,928,194	63,232	(1,528,863,428)	(371,058,502)
Loss after taxation for the period ended September 30, 2014	-	-	-	-	(33,992,822)	(33,992,822)
Transfer from surplus on revaluation of properties on account of incremental depreciation	-	-	-	-	-	-
Unrealize loss on remeasurement of available for sale investments	-	-	-	(6,345)	-	(6,345)
Balance as at September 30, 2014	451,605,000	528,208,500	177,928,194	56,887	(1,562,856,250)	(405,057,669)

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information.

Muhammad Tariq Masud Chief Executive Officer Ahsanullah Khan Chairman

SAUDI PAK LEASING COMPANY LIMITED \_\_\_\_\_

#### SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### For the quarter ended September 30, 2014

#### 1 LEGAL STATUS AND OPERATIONS

Saudi Pak Leasing Company Limited (the Company) was incorporated in Pakistan on January 08, 1991 and is listed on all the three stock exchanges in Pakistan. The registered office of the Company is situated at 6th Floor, Lakson Square Building No.1, Sarwar Shaheed Road, Karachi. The main business activity of the Company is leasing of assets. The Company's license to carry out the business of leasing had expired on May 18, 2010 and renewal is pending with the Securities and Exchange Commission of Pakistan.

Saudi Pak Industrial and Agricultural Investment Company Limited (SAPICO) is the parent company (by virtue of management rights).

1.2 The country's weak economic fundamentals has had a pessimistic impact on the local economy, the country is facing serious challenges for the last several years on account of numerous factors along with energy crisis and security risk. Higher inflation, political instability, disturbed security environment and lack of trust of foreign investors are the other main reasons and have caused a serious dent in the country's economy.

These factors provides foundation for severe liquidity crunch in the leasing sector and in the Company as well. The Company was thus trapped in the mud of defaults wherein recovery from customers had become an uphill task. The deteriorated financial position of the Company can be overcome from the recovery on account of balance lease / loan portfolio, which is currently an available lifeline for the company, and the management is trying to recover as much as possible from the available means.

Although uncertainty still exists due to the above factors which may cast doubt on the Company's ability to continue as a going concern, however, the management of the Company is confident that due to steps / measures as fully explained and disclosed in the financial statements for the year ended June 30, 2014 and efforts by the management for recovery of bad loan portfolio major portion of which is under litigation and dependent on court decisions, the going concern assumption is appropriate and has as such prepared these financial statements on a going concern basis.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These condensed interim financial statements for the quarter ended September 30, 2014 have been prepared in accordance with the requirements of the International Accounting Standard 34, "Interim Financial Reporting" as applicable in Pakistan, the Companies Ordinance, 1984, Non Banking Finance Companies and Notified Entities Regulations, 2008 (the Regulations) and directives issued by the SECP. In case where requirements differ, the provisions of or directives issued under the Rules, the Regulations and Companies Ordinance, 1984 have been followed.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for plant and machinery which are stated at revalued amounts, investments classified as available for sale which are stated at fair value and obligations in respect of gratuity which are measured at present value of defined benefit obligations less fair value of plan assets.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency and has been rounded-off to the nearest rupee.

#### 2.4 Use of estimates and judgments

The preparation of the condensed Interim Financial statement require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

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4	SAUDI PAK LEASING COMPANY LIMITE
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# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### For the quarter ended September 30, 2014

The significant judgments made by management and the key sources of estimating uncertainty in preparation of these condensed interim financial statements were same as those applied to the annual financial statements for the year ended 30 June 2014.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND JUDGMENTS

The accounting policies and basis for accounting estimates adopted for the preparation of this condensed interim financial information (un-audited) are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2014.

This interim financial information is in condensed form and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2014.

#### 4 FINANCIAL RISK AND CAPITAL MANAGEMENT

Risk management policies are consistent with those disclosed in the financial statements for the year ended June 30, 2014.

5 SHORT TERM LOANS - Secured	Note	2014 (Rupe (Un-audited)	2014 ees) (Audited)
Term loan to customers - Considered good - Non-performing loans		206,946,794	207,546,794
Allowance for non-performing loans		206,946,794 (76,175,698)	207,546,794 (76,175,700)
		130,771,096	131,371,094

5.1 Term loans due from customers are secured against property. The rate of return on these loans ranges from 16.06% to 25% (June 30, 2014: 16.06% to 25%) per annum.

	September 30,	June 30,
	2014	2014
Note	(Rupees)	
	(Un-audited)	(Audited)

#### 6 SHORT TERM INVESTMENTS

Available for sale			
- Ordinary shares of listed companies - Ordinary shares of unlisted companies	6.1	85,935 18,914,938	85,935 18,914,938
Investments at cost		19,000,873	19,000,873
Unrealised gain on re-measurement to fair value		56,887	63,232
Held to maturity	0.0	19,057,760	19,064,105
Government Market Treasury Bills	6.2	19,207,335	19,657,987
		38,265,095	38,722,092

6.1 The investments in the listed equity securities held as available for sale are valued at prices quoted on stock exchanges as at September 30, 2014.

SAUDI PAK LEASING COMPANY LIMITED \_\_\_\_\_\_\_\_10

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

# For the quarter ended September 30, 2014

**6.2** This represents investment in Government Market Treasury Bills having maturity on 27 November 2014 and carry effective mark-up at a rate of 9.93% (2014: 9.75%) per annum.

7	CURRENT MATURITY OF NON - CURRENT ASSETS	Note	September 30, 2014 (Rup (Un-audited)	June 30, 2014 ees) (Audited)
	Current portion of: Long term loans Net investment in finance leases	8 9	49,642,726 759,437,354 809,080,080	49,642,726 818,803,665 868,446,391
8	LONG TERM LOANS Related party Due from employees - considered good  Other than related party Term loan to customers - Considered good - Non-performing loans	8.1	2,136,524 2,136,524 105,868,312 105,868,312	2,151,506 - 106,535,734 106,535,734
	Allowance for non-performing loans		108,004,836 (57,736,391) 50,268,445	108,687,240 (57,736,391) 50,950,849
	Recoverable within one year shown as current portion of long term loans	7	(49,642,726)	(49,642,726)

**8.1** Term loans due from customers are secured against property. The rate of return on these loans ranges from 16% to 22.66% (June 30, 2014: 16% to 22.66%) per annum.

9	NET INVESTMENT IN FINANCE LEASES	Note	September 30, 2014 (Rupe (Un-audited)	June 30, 2014 ees) (Audited)
	Minimum lease payments receivable Add: Residual value of leased assets		1,492,465,012 437,085,650	1,508,600,230 444,899,650
	Gross investment in finance leases		1,929,550,662	1,953,499,880
	Less: Unearned lease income Income suspended Provision for potential lease losses		1,435,911 351,498,405 807,001,641 1,159,935,957	2,152,884 353,019,241 761,787,395 1,116,959,520
	Net investment in finance leases		769,614,705	836,540,360
	Less: Current portion of net investment in finance leases	7	(759,437,354)	(818,803,665)
			10,177,351	17,730,095

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### For the quarter ended September 30, 2014

- 9.1 The internal rate of return on leases ranges from 12.50% to 20.01% (June 30, 2014: 12.50% to 20.01%) per annum. Certain leases rentals have been hypothecated against long term finance obtained (refer note 13).
- 9.2 During 2014, the management initiated an exercise to verify the existence of all movable leased assets held against the finance lease facilities on periodic basis. Due to lack of in house facilities for monitoring and supervision of collaterals, management is considering to engage independent experts. The management intends to carry out inspection for all movable assets against which FSV benefit has been recognised in these financial statements as an ongoing exercise and its impact is being accounted for accordingly.

		Note	September 30, 2014 (Rupo (Un-audited)	June 30, 2014 ees) (Audited)
10	PROPERTY, PLANT AND EQUIPMENT			
	Property, plant and equipment - own use Property, plant and equipment - operating lease		2,792,234 17,307,773	2,898,654 18,738,000
			20,100,007	21,636,654
11	BORROWINGS FROM FINANCIAL INSTITUTIO	NS		
	Letter of placements - Unsecured			
	National Bank of Pakistan Innovative Investment Bank Limited Meezan Bank Limited AKD Aggressive Income Fund KASB Income Opportunity Fund		77,500,000 60,000,000 27,001,588 2,762,504 10,429,140	77,500,000 60,000,000 27,001,588 2,762,504 10,429,140
			177,693,232	177,693,232
12	CURRENT MATURITY OF NON- CURRENT LIAB	LITIES		
	Current portion of: Certificates of investment Long term finances Security deposits against finance leases	13	57,349,000 425,838,664 410,174,993 893,362,657	57,349,000 456,684,818 416,715,319 930,749,137
13	LONG TERM FINANCES			
13				
	Long term finances - secured 13 Long term finances - unsecured Term finance certificates - secured	3.1 & 13.2 13.2 13.3	2 184,061,502 6,518,512 248,332,716	216,907,654 6,722,216 248,332,716
	Less: Current maturity shown under current liabilities	s 12	438,912,730 (425,838,664)	471,962,586 (456,684,818)
			13,074,066	15,277,768

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### For the quarter ended September 30, 2014

	Principal Outstanding	
	September 30, 2014	June 30, 2014
13.1 Long term finances	(Rup	ees)
Secured National Bank of Pakistan - II	12,500,000	12,500,000
First Women Bank Limited	75,061,505	75,061,505
Askari Income Fund	13,500,000	13,500,000
Soneri Bank Limited	61,999,996	61,999,996
Bank Of Khyber	21,000,000	23,000,000
HSBC Bank Middle East Limited - III	-	30,846,153
Un-secured		
Silk Bank Limited	6,518,513	6,722,216
	190,580,014	223,629,870

- **13.2** These above are secured by way of hypothecation of specific leased assets and associated lease rentals. These facilities were utilized mainly for lease financing activities and carry mark-up ranging from 6 month KIBOR + 1.5% to 12.00% per annum.
- 13.3 This represents third issue of registered and listed term finance certificates (TFCs) issued by the Company to banking companies and financial institutions, trusts and general public. These are secured by way of a first exclusive charge on specific leases including lease rentals and receivables against lease with 25% margin available at all times to the TFCs holders on total outstanding amount of the issue. The total issue comprises of 150,000 certificates of Rs. 5,000 each.

	September 30,	June 30,
	2014	2014
Note	(Rupee:	s)
	(Un-audited)	(Audited)

#### 14 SURPLUS ON REVALUATION OF ASSETS

Surplus on revaluation of property, plant and equipment Unrealised gain on available-for-sale investments

33,355,558	33,355,558
56,887	63,232
33,412,445	33,418,790

14.1 The property, plant and equipment of the Company were revalued as at September 28, 2008, June 27, 2012 and June 30, 2012. The revaluation was carried out by independent valuers, on the basis of professional assessment of present market values and resulted in surplus of Rs.33,769,445, Rs.41,486,216 and Rs.10,006,600 respectively over the written down values.

	September 30,	June 30,
	2014	2014
Note	(Rupees	6)
	(Un-audited)	(Audited)

### 15 CONTINGENCIES AND COMMITMENTS

Claims against the Company not acknowledged as debts

**193,558,675** 193,558,675

#### SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### For the quarter ended September 30, 2014

- 15.1 The above includes contingencies of Rs. 127.341 million which represents cases which are filed against the Company as counter claims. It also includes contingencies of Rs. 66.218 million filed against the Company in lieu of rendition of accounts. In view of the legal advisor, the Company is not likely to suffer any loss on account of the aforementioned cases.
- 15.2 The Company has been issued with a notice under section 14 of the Federal Excise Act, 2005. In the notice it has been alleged that the Company has not paid Federal Excise Duty (FED) in terms of section 3 (read with Entry 8 of Table-II of the First Schedule) to the Federal Excise Act 2005 for the periods 2007-08, 2008-09 and 2009-10 on services provided including both funded and non-funded services. Accordingly, Rs. 126.205 million has been alleged to be recoverable. The above amount of FED has been imposed on all the incomes of the Company for the said three years including mark-up income earned on finance lease contracts.

According to the Company's tax advisor, FED is applicable in respect of document fee, front end fee and syndicate lease income. These represent services rendered by leasing companies in respect of finance lease which are funded services. However, these services for the periods 2007-08 and 2008-09 are not chargeable to FED because of the reason that for those years FED was chargeable on services which were non-funded. However, for the periods 2009-10, due to amendment in Entry 8 the said services are chargeable to FED as provisions of the Federal Excise Act, 2005.

The Company has filed an appeal before the Commissioner Inland Revenue (Appeals) CIR (A) against the said order. The CIR (A) vide through appellate order number 97 of 2012 dated 30 April 2012 constituted that the duty so charged is legally and constitutionally valid under the FED Act 2005. However, it also mentioned that the notice issued is barred by time for the period from July 2007 to September 2008 and accordingly deleted the levy of FED for the said tax period. The Company has filed appeal before the Appellate Tribunal Inland Revenue (ATIR) against the above CIR (A) order who has decided the case is in favour of the company during 2014.

#### 16 CAPITAL MANAGEMENT POLICIES AND PROCEDURES

Capital requirements applicable to the Company are set out and regulated by the Securities and Exchange Commission of Pakistan (SECP). These requirements are put in place to ensure sufficient solvency margins. SECP extended the minimum equity requirement as per NBFC Regulations, 2008 vide SRO 764(I) / 2009 dated 2 September 2009 wherein the Company is required to meet the minimum equity requirements of Rs. 350 million, Rs. 500 million and Rs. 700 million by 30 June 2011, 30 June 2012 and 30 June 2014 respectively.

The Company has requested the SECP for relaxation in the above requirements and is hopeful that this request will be accepted based on the conditions of the business environment and the Company's position in the overall leasing sector, as well as its past performance and the reason given in note 1.2.

7	OTHER OPERATING INCOME	

Dividend income
Income from government securities
Income from saving accounts
Income on term loans
Gain on settlement of liabilities
Mark-up, commission and fee income
Return on certificates of deposit
Others

1,732	5,639
447,097	1,231,717
481,344	1,126,514
26,966	2,886,210
31,875,934	89,718,514
-	1,594
-	284,750
119,588	869,394
32,952,661	96,124,332

**Quarter Ended** 

--- (Rupees) ----

September 30, 2013

September 30,

2014

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### For the quarter ended September 30, 2014

18

	Quarter	Quarter Ended	
	September 30, 2014	September 30, 2013	
	(Rup	ees)	
CASH GENERATED FROM OPERATIONS			
(Loss) / profit for the period before taxation	(33,403,273)	99,979,330	
Adjustment for non cash charges and other items :			
Depreciation - owned assets	106,420	3,452,422	
Depreciation - investment properties	759,222	889,497	
Depreciation - assets under operating lease	1,430,227	3,668,686	
Financial charges and other charges	12,476,845	18,343,903	
Provision / (reversals) for doubtful leases, loans			
and other receivables	45,214,138	(39,636,148)	
Dividend income	(1,732)	(5,639)	
Amount written off directly against loans, lease			
receivables and investments	926,410	4,177,171	
Gain on settlement of loans	(31,875,934)	(89,718,514)	
	29,035,596	(98,828,622)	
(Loss)/profit before working capital changes	(4,367,677)	1,150,708	
· //	, , ,		
Working capital changes			
Short term loans	599,998	42,656,498	
Accrued mark-up	-	1,912	
Trade deposits and short term prepayments	(106,500)	(50,000)	
Accrued and other payables	613,963	(30,929,888)	
	1,107,461	11,678,522	
Cash (used in) / generated from operations after			
working capital changes	(3,260,216)	12,829,230	

### 19 TRANSACTIONS WITH RELATED PARTIES AND ASSOCIATED UNDERTAKINGS

The related parties comprises Saudi Pak Industrial & Agricultural Investment Company Limited, related group companies, key management personnel and companies in which directors are common or a director hold office.

Aggregate transactions with related parties and associated undertakings which are not disclosed in respective notes are as follows:

•	Quarter Ended	
Parent Company	September 30, 2014 (Ru	September 30, 2013 pees)
Rent paid	139,755	127,050
Directors fee Fee	45,000	135,000
Key management personnel Remuneration to key management personnel	1,908,324	3,516,793
Other related parties Payments to gratuity fund Payments to provident fund	- 229,954	- 356,976

# SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

For the quarter ended September 30, 2014

#### 20 CASH AND CASH EQUIVALENTS

Cash and bank balances

28,993,759

2,513,924

#### 21 COMPARATIVE FIGURES

Corresponding figures have been rearranged and reclassified, if necessary, to reflect more appropriate presentation of events and transactions for the purposes of comparisons.

#### 22 DATE OF AUTHORIZATION

This condensed interim financial information (un-audited) was authorized for issue on December 26, 2014 by the Board of Directors.

The annexed notes from 1 to 22 form an integral part of this condensed interim financial information.

Muhammad Tariq Masud Chief Executive Officer Jahrmeldum Ahsanullah Khan Chairman

